



Course categories: AC = Area Core; IC = Institute Core; FC = Faculty Core; AE = Area Elective; FE = Faculty Elective.

Semester	Course Code	Course Title	Course Category	Hours			Total Credit	ECTS Credit
				Lecture	Tutorial	Lab/Prac.		
1	SOSC501	RESEARCH METHODS FOR SOCIAL SCIENCES	IC	3	0	0	3	8
1	FINA520	CORPORATE FINANCE	AC	3	1	0	3	8
1	FINA5X1	AREA ELECTIVE	AE	X	X	X	3	7
1	FINA5X2	AREA ELECTIVE	AE	X	X	X	3	7
Total 4 Courses			TOTAL:	6	1	0	12	30
2	FINA502	INVESTMENTS	AC	3	1	0	3	8
2	ECON501	MACROECONOMICS FOR MANAGEMENT	AC	3	0	0	3	7
2	FINA5X3	AREA ELECTIVE	AE	X	X	X	3	7
2	FINA590	SEMINAR	AC	0	1	0	0	4
2	FINA592	THESIS PROPOSAL	AC	0	0	0	0	4
Total 5 Courses			TOTAL:	6	2	0	9	30
3	FINA593	THESIS: PART-I	AC	0	0	0	0	30
Total 1 Course			TOTAL:	0	0	0	0	30
4	FINA594	THESIS: PART-II	AC	0	0	0	0	30
Total 1 Course			TOTAL:	0	0	0	0	30
GRAND TOTAL:				12	3	0	21	120

PROGRAM INFORMATION

General Goal of the Program

To graduate students who are trained experts in the field of international finance and economics; who can adapt to the rapidly changing business world, have critical thinking and problem solving skills, and have a knowledge of both traditional and current management practices. The programme aims to provide the students with the analytical trainings which enable them to face with highly competitive and dynamic financial world, equip them with the strategic and financial tools so that they may face the challenge of the most recent developments they may encounter in real business world.

Program Outputs

- 1 Demonstrated the ability to communicate complex, critical and original ideas and interrelationships in academic and professional environments.
- 2 Shown the ability to employ analytical, critical thinking and problem solving skills in applied research settings and propose creative and innovative solutions to professional practice.
- 3 Shown a detailed grasp of both core and supporting concepts and terminology, and demonstrated a theoretical and practical knowledge of interdisciplinary relationships as relevant to the specific academic and professional area.
- 4 Demonstrated the ability to systematically and analytically plan, execute and evaluate work in academic and professional contexts through individual and collaborative approaches to study and work..
- 5 Applied the skills, knowledge, responsibilities and commitment to quality required for advanced academic and professional practice, and demonstrating a critical understanding of theoretical frameworks.
- 6 Demonstrated commitment to lifelong learning and the ability to plan, evaluate and improve both autonomous and team-based academic and professional practices.
- 7 Shown the academic and professional competences required for further progression, including publication of academic work and professional reports displaying a command of research procedures for data collection and interpretation.
- 8 Displayed a command of, and high level of adherence and commitment to academic and professional ethics, and to civic and social responsibilities, including environmental protection, health, safety and security issues, and justice.
- 9 Demonstrated practical professional and academic responses to globalization as well as the social and linguistic skills required for effective intercultural communication in an academic and professional context.
- 10 Demonstrated the ability to make advanced use of the mathematical, scientific and digital applications required within the context of their academic and professional field.

Area and Faculty Elective Courses

No.	Course Code	Course Title	Course Category	Hours			Total Credit	ECTS Credit
				Lecture	Tutorial	Lab/Prac.		
1	BUSN505	STATISTICS AND DATA ANALYSIS	AE	3	1	0	3	7
2	BUSN506	INTERNATIONAL MARKETING	AE	3	0	0	3	8
3	BUSN507	MANAGERIAL COMMUNICATION	AE	3	0	0	3	7
4	BUSN508	STRATEGIC MANAGEMENT	AE	3	0	0	0	7
5	BUSN510	HUMAN RESOURCE MANAGEMENT	AE	3	0	0	3	7
6	BUSN511	INTERNATIONAL BUSINESS MANAGEMENT	AE	3	0	0	3	7
7	BUSN513	OPERATIONS MANAGEMENT	AE	3	0	0	3	7
8	MARK502	CONSUMER BEHAVIOUR	AE	3	0	0	3	7
9	ACCT502	MANAGERIAL ACCOUNTING	AE	3	0	0	3	7

10	ACCT512	AUDITING	AE	3	0	0	3	7
11	ECON503	MANAGERIAL ECONOMICS	AE	3	1	0	3	7
12	ECON504	ECONOMETRICS	AE	3	0	0	3	7
13	ECON510	INTERNATIONAL TRADE AND ECONOMICS	AE	3	0	0	3	7
14	ECON514	BUSINESS CYCLES AND FORECASTING	AE	3	0	0	3	7
15	ECON515	LABOUR ECONOMICS	AE	3	0	0	3	7
16	BUSN501	ORGANISATIONAL BEHAVIOUR	AE	3	0	0	3	8
17	FINA503	FINANCIAL MANAGEMENT	AE	3	0	0	3	7
18	FINA504	FINANCIAL STATEMENT ANALYSIS	AE	3	0	0	3	7
19	FINA507	INTERNATIONAL FINANCE	AE	3	0	0	3	7
20	FINA511	GLOBAL FINANCIAL MARKETS	AE	3	0	0	3	7
21	FINA514	FINANCIAL DERIVATIVES	AE	3	0	0	3	7
22	FINA515	PROJECT MANAGEMENT	AE	3	0	0	3	7
23	FINA521	INVESTMENT APPRAISAL	AE	3	1	0	3	7
24	FINA522	PROJECT FINANCE AND RISK MANAGEMENT	AE	3	1	0	3	7
25	FINA423	ADVANCED CAPITAL BUDGETING	AE	3	1	0	3	7
26	FINA524	SELECTED TOPICS IN INTERNATIONAL FINANCIAL ANALYSIS	AE	3	0	0	3	7

Course Descriptions – I: All Area Core and Faculty/School Core courses offered by the department of the program.							
Course Code	Course Title	Credit	ECTS Credit	Course Catego.	Pre-requisite	Teaching Language	
SOSC501	RESEARCH METHODS FOR SOCIAL SCIENCES	3	8	AC		English	
Course Content	Researching and writing dissertation is an essential for students undertaking research projects as part of a postgraduate qualification in business or management. This course guides the students through the entire research process. By understanding the research process, students will be better able to judge the suitability, reliability and validity of information from such studies. Having a grasp of the research process and commonly used tools in research is imperative for a student of any area of business. This course guides the students through the process from choosing a topic, to gathering and analyzing data, and finally writing and presenting the results.						
FINA501	CORPORATE FINANCE	3	8	AC	-	English	
Course Content	The course aims to analyse the primary issues in modern corporate financial theory and practice. The focus will be on the corporate practice (the corporate financial policies) that will create value and maximize shareholders' wealth. We will be concerned with what financial managers do, and how the theory of finance explains these policies. After taking this course the students will understand the theories, concepts, and techniques used in corporate finance and learn to apply them.						
FINA502	INVESTMENTS	3	8	AC	-	English	
Course Content	The investments course combines a thorough training in investment theory with the practical tools students will need to solve real investment problems. The global financial environment is subject to new risks and complex financial assets are present. In this course, students will gain analytical thinking, decision-making, problem-solving, risk mitigation, and technical skills required to thrive in an increasingly complex global financial environment. First, the course will provide an overview of investment management followed by topics including asset allocation, diversification and portfolio risk, and capital asset pricing model.						
ECON501	MACROECONOMICS FOR MANAGEMENT	3	7	AC		English	
Course Content	This course will examine the Short-Run fluctuations vs. Long-Run growth of an Economy Growth Domestic Product vs Gross National Product. Factors Affecting Rate of Accumulation of Physical Capital, Human Capital and Total Factor Productivity. Technological Progress vs Efficiency Growth. Basic Assumptions of Keynesian Model. Keynesian consumption and saving functions, Determinants of investment and net exports, determination of equilibrium level of income, unemployment, exports, imports, trade balance, investment, consumption, saving, tax revenues and budget balancing simple Keynesian model and the effects of Fiscal policy and Random shocks on macroeconomic equilibrium based on income-expenditure approach.						
BUSN505	STATISTICS AND DATA ANALYSIS	3	7	AE		English	
Course Content	The course aims at providing graduate students with an understanding of statistics and data analysis for managers. The course objective is to teach the methods to be followed after collecting data for a problem to be solved. The quality of research decisions depends to a great extent on the information available to decision makers. Data analysis transforms raw data into information which can help in this decision making process. It will provide prospective managers with an understanding of marketing research findings using SPSS.						
BUSN507	MANAGERIAL COMMUNICATION	3	7	AE		English	
Course Content	This course explores the important roles that communication plays in managers/leaders being effective in their tasks as they exchange meaning with supervisees, peers, supervisors, the larger organization, and the community. By addressing both formal and informal communication approaches, the course will help students to analyse situations using a variety of communication theories and models to determine how to make improvements in the situations. This course will cover organizational communication methods and techniques. Additionally, issues such as cross-cultural communication, ethics in communication, conflict resolution,						

Course Content	crisis communication, communication with the board of trustees and customers, and developing organizational communication competencies will be investigated.						
BUSN508	STRATEGIC MANAGEMENT	3	7	AE	-	English	
Course Content	Strategic management is an integrative course that challenges students to study and experience sets of multifunctional problems and decision-making choices that face top management. The course will introduce students to the current literature, concepts, and theories of Strategic Management and complexities of multifunctional organizational problems. The course is designed to actively involve students in the exploration of current ideas, issues, problems and techniques associated with top management duties and help them focus on the total organization from a global perspective.						
BUSN510	HUMAN RESOURCE MANAGEMENT	3	7	AE	-	English	
Course Content	This course will provide students with necessary skill in key areas of human resource management and career development. In this course students will skim the surface of the full range of areas in which knowledge and skills are helpful for establishing and maintaining effective employment relationships. The course will develop a solid, foundation-level understanding of what it takes to establish and maintain effective employment relationships and help students to acquire and refine key skills necessary to achieve employment relationship objectives.						
BUSN511	INTERNATIONAL BUSINESS MANAGEMENT	3	7	AE	-	English	
Course Content	International Business Management is a preliminary course to international business theories and practices at the graduate level. The course covers the unique problems faced by firms engaging in international activities such as the importance of understanding the foreign economic, social, political, cultural, and legal environment; the mechanics of importing and exporting; joint venture, franchising, and subsidiaries; international dimensions of management; marketing and accounting; international financial management; the special problems of multinational corporations; recent problems of the international economic system; country-risk analysis; the increasing use of counter trade.						
BUSN513	OPERATIONS MANAGEMENT	3	7	AE	-	English	
Course Content	Operations Management is a discipline that deals with designing, managing, and controlling business processes, including acquisition and utilization of resources and distribution of its goods/services. This course aims at developing a solid understanding of the strategic importance of operations and how operations can provide a competitive advantage in the marketplace; understanding of relationships between the operations and other business functions; and developing an insight of designing and managing operations, and the related techniques. This will discuss commonly occurring application problems such as capacity planning, project management, production scheduling, inventory management, quality management, supply chain management concepts, etc., along with the techniques for solving the problems.						
MARK502	CONSUMER BEHAVIOUR	3	7	AE	-	English	
Course Content	In today's increasingly competitive business environment, an understanding of how and why consumers behave in a particular way is very essential for creating better suited marketing strategies. The aim of this course is to examine the concepts of consumer behavior in relation to consumer decision processes and explain how consumer research instruments are used to gain insights about consumers' decisions. The course focuses on factors such as personal, psychological, social, or cultural that affect a consumer's behaviour. It also addresses the role of consumer behaviour studies in marketing while providing an open environment for discussions of contemporary issues and impact of technological development.						
ACCT502	MANAGERIAL ACCOUNTING	3	7	AE	-	English	
Course Content	Managerial accounting is concerned with the identification, measurement, analysis, and interpretation of accounting information so that it can be used to help managers to make necessary decisions to efficiently manage a company's operations. The course introduces the student to the methods used to report managerial performance information to internal users and managers to assist them in their decisions making. This course also helps the student to understand the fundamental concepts of managerial accounting. Hence, this course is designed to provide the students with an essential understanding of how to use the financial information provided by financial and cost accounting systems in cost management, cost control, performance measurement, and other special decisions through use of relevant information.						
ACCT512	AUDITING	3	7	AE	-	English	
Course Content	This course covers advanced auditing and assurance services' complex procedures, methods, and ethics. Comprehensive audit planning, risk assessment, internal control review and strengthening, improved fraud detection methods, and the major effect of technology on auditing operations are key issues. Students learn important skills and expertise to handle complicated auditing situations throughout the course.						
ECON503	MANAGERIAL ECONOMICS	3	7	AE	-	English	
Course Content	The main aim of managerial economics course is to lead graduate students to the main ideologies of managerial economics and their practices. It will cover the topics of production, cost, demand and supply analysis, market structure, equilibrium in different markets, and profit maximization by international firms. The course describes the applications of economics, the tools of analysis of decision sciences and solving managerial decision problems. The tools and techniques of economic analysis will be used to analyze and solve managerial problems.						
ECON504	ECONOMETRICS	3	7	AE	-	English	
	This course aims at giving students basic understanding of econometric theories and applying econometric techniques of regression analysis used in economics, business, and finance. During the semester various applications are examined to achieve this goal. The emphasis is placed on the classical linear regression model, least-squares estimation, hypothesis testing, and modeling building. Various econometric models are adopted to analyze practical economic problems and make						

Course Content	forecasts. Furthermore, in this course students are trained to use computer statistics software. The relationship among economic variables, primarily through the use of computer-calculated regression equations will be the main focus of this course.						
ECON510	INTERNATIONAL TRADE AND ECONOMICS	3	7	AE	-	English	
Course Content	This course presents important theories and methods in international trade and economies. It deals with the measurement of a nation's balance of payments, its relation with the exchange rate changes, foreign exchange markets, and the important theories of exchange rate determination. In this course, open-economy macroeconomics, or the macro relationships between the domestic economy and the rest of the world, as well as the operation of the present international monetary system is examined.						
ECON514	BUSINESS CYCLES AND FORECASTING	3	7	AE	-	English	
Course Content	This course analyses consumer, business and governments decisions and the effects of these decisions on economic conditions. The course will teach students how to assess data and prepare data prior to forecasting. To improve forecasting quality, a variety of relevant forecasting approaches will be provided. Students will be provided with essential forecasting approaches and knowledge on how to perform an effective forecasting by the end of the semester. The main objective of this course is to provide both theory and policy decisions, to enable students to analyze and forecast economic conditions, to give an understanding of the important historical features of the fluctuations or cycles, to provide an understanding of business cycle theories, and cycles in specific industries and to present methods of aggregate analysis.						
ECON515	LABOUR ECONOMICS	3	7	AE	-	English	
Course Content	This course will review theoretical knowledge needed to understand concepts covered in advanced graduate level labor economics. The course will begin with a discussion of what labor markets are and the determinants of the supply of and demand for labor. The course will cover special topics of the definition and measurement of population, participation rates, and hours of work. The course will be followed by focusing on labor quality and investment in human capital. Also the wage determination and the allocation of labor will be concentrated.						
FINA503	FINANCIAL MANAGEMENT	3	7	AE	-	English	
Course Content	The main aim of the course is to give students an intermediary understanding of international capital markets and financial instruments. The course will concentrate on three elements; equity markets, fixed-income markets, and derivative markets (options, forwards, and futures). The topics covered in this course consist of; security analysis, asset classes and financial instruments, how securities are traded, the risk-return tradeoff, stock and bond pricing, the structure of interest rates, market efficiency, and the capital asset pricing model (CAPM) and the efficient market hypothesis (EMH).						
FINA504	FINANCIAL STATEMENT ANALYSIS	3	7	AE	-	English	
Course Content	This course provides the tools and information needed to interpret and analyze financial statements. It will examine the three main financial statement reports; the balance sheet, income statement, and statement of cash flows; short and long term debt, profitability, business valuation and forecasting, equities, and cash flow analysis. The topics covered in this course consist of; Financial Reporting Standards for Small and Medium-Sized Entities, Fundamental Elements of the Balance Sheet, Income Statement, Cash Flow Statements, and Financial Ratios.						
FINA507	INTERNATIONAL FINANCE	3	7	AE	-	English	
Course Content	The aim of this course is to familiarize students with the operations of global financial markets and the analysis of financial decisions of multinational firms. By the end of this course, the student will have gained knowledge about special financial problems of corporations operating in more than one country, including decisions to invest abroad, forecasting exchange rates, measuring and managing exchange risk, international capital movements and portfolio diversification, the management of international working capital, and the tools used in multinational fixed-asset decisions						
FINA511	GLOBAL FINANCIAL MARKETS	3	7	AE	-	English	
Course Content	In this course, the function of financial markets, banking background, the role of the central bank, commercial and investment banking, regulations, stock exchange and bond markets, hedge funds, and private equity are studied. Furthermore, current global issues such as the recent global financial and economic crises are widely discussed. The course will emphasize the different natures of global business and the positive and negative effects of globalization and provide background information to students in order to make them draw their own conclusions.						
FINA514	FINANCIAL DERIVATIVES	3	7	AE	-	English	
Course Content	The aim of this course is to teach the students the key concepts about derivatives and how they are used for hedging and speculation. The course covers the mechanics of futures markets; option markets and swaps. Under these topics, the features of futures, options, and swaps are examined in detail. The course covers arbitrage trading using futures, trading strategies of options and valuation, mechanics of interest rate swaps, and using swaps to transform assets. In this course, continuous compounding and zero interest rates are introduced to students.						
FINA515	PROJECT MANAGEMENT	3	7	AE	-	English	
Course Content	This course will focus on the project management methodology that will allow students to initiate and manage projects efficiently and effectively. Throughout the course students will learn the key project managerial skills and strategies, and will have the opportunity to apply this knowledge through assignments. Additionally, this course provides students the essential information and awareness about planning, initiating, implementing and controlling projects. The course provides theoretical knowledge and practical skills – qualitative and quantitative – required for successful planning and conduct of projects.						
FINA521	INVESTMENT APPRAISAL	3	7	AE	-	English	
Course Content	This course is devoted to the techniques of cost-benefit analysis of investment projects. The course covers both the analytical techniques and as well as their practical applications in decision-making. The course topics will cover financial modeling, alternative investment criteria, and maintaining consistency between real and nominal prices, inflation rates, exchange rates and interest rates. It will also cover how to determine the optimal scale and timing of investments and how to construct income statements and balance sheets from cash flow projections.						
FINA521	PROJECT FINANCE AND RISK MANAGEMENT	3	7	AE	-	English	

Course Content	This course will teach students how to analyze and manage the risks of major investment projects through project financing techniques. The risk management techniques will include the study of modern international project financing and security arrangements. The design and application of real options will be applied in the evaluation of investment projects. The course will also cover both the theory as well as applications of the theories to various projects. The students will be required to complete a number of computer based assignments.					
FINA524	SELECTED TOPICS IN INTERNATIONAL FINANCIAL ANALYSIS	3	7	AE	-	English
Course Content	The main aim of this course is to teach the students some of the most fundamental theorems used to analyze the international financial markets particularly in relation to exchange rates, interest rates, inflation rates, monetary policies of different countries, and expectations. This course will improve the analytical capacity of students in combining international finance theories with practice. The topics covered in this course consist of; demand–supply analysis of foreign exchange markets, alternative exchange rate regimes, purchasing power parity theorem, real exchange rate, stability of foreign exchange markets, monetary theory of exchange rate, uncovered and covered interest rate parity theorems.					
BUSN501	ORGANISTIONAL BEHAVIOUR	3	8	AE		English
Course Content	This course examines the theories of behaviour in organisations in order to understand it better for the purpose of developing better strategies to achieve effectiveness and efficiency in organisations, in a business world with increasingly diverse workplaces. It focuses on organizational behaviour on three levels, namely individual, group, and organisational. The course aims to help students apply the theoretical knowledge gained in the course to the workplace as well as to guide them in researching the concepts and relationships among them further to contribute to the OB literature.					
BUSN506	INTERNATIONAL MARKETING	3	7	AE		English
Course Content	The purpose of the course is to examine the specific issues involved in developing an international marketing strategy and in conducting marketing operations on an international as opposed to a “domestic” scale. The course will focus on problems such as identifying and evaluating opportunities in international markets, developing and adapting marketing tactics in relation to specific national market needs and constraints, and coordinating strategies in the international market. Topics include an overview of international marketing; social, cultural, political, and legal environments; international market-entry opportunities; planning and managing market entry strategies and products; global distribution and pricing; international promotion, sales, and negotiation; and international market planning.					
FINA523	ADVANCED CAPITAL BUDGETING	3	7	AE		English
Course Content	This course will cover the components of an integrated investment appraisal analysis. It will initially introduce basic economics aspects that are used in capital budgeting for a comprehensive analysis. The course will also examine how the economic analysis fits into the financial, stakeholder and risk components that are part of an integrated investment appraisal analysis. Applications to a number of infrastructure projects such as road, electricity and water will also be studied as well as education. This course will cover both theoretical as well as applied aspects of advanced capital budgeting.					
FINA590	SEMINAR	0	4	AC		English
Course Content	In seminar, the students prepare a work using a scientific method on a problem they have identified with the instructor responsible for the course and share their work in the classroom. The method to be followed is the examination of research examples, preliminary research and selection of the topic, determining the topics by limiting the selected topics, scanning and using the sources, starting the written text, working on the contents section of the research, defining and classifying the content, classifying the reference sources use of other sources such as internet, academic studies, researching visual materials to support the research where applicable.					
FINA592	THESIS PROPOSAL	0	0	AC		English
Course Content	Students are required to prepare a thesis proposal document with sections including introduction-the problem, problem statement, limitations, aims and objectives, significance of the research topic chosen to be worked on. It should also include literature review details with the related studies. Students are expected to talk about their methodology in such that they explain their research model, data collection tools and data analysis approach to be used. If it is necessary, students are expected to apply for ethical approval at this stage.					
FINA593	THESIS PART I	0	30	AC		English
Course Content	As part of FINA593 students are expected to complete first part of their written thesis work. It may include chapters such as introduction, literature review containing an up-to-date theoretical information as well as previous research findings. Research aims, objectives, and methods are expected to be completed with references to research type, data collection and data analysis instruments, and the details of the data collection process and intervention if necessary.					
FINA594	THESIS PART II	0	30	AC		English
Course Content	The second part of the thesis consists of several subheadings such as findings in which the results obtained by means of the analysis of the data drawn from data collection tools are stated, discussion in which the findings are discussed and compared with the findings of other researchers, recommendations in which the researcher suggests, future research areas related to the topic and conclusion in which a brief summary of the thesis is given with the concluding remarks by the researcher. Students are expected to successfully complete a verbal defence to a jury.					

